

Nancy Zschocke

Head of corporate
cooperation and study advice



Objective

Experienced Head of Corporate Cooperation and Study Advice with a proven track record of developing strategic partnerships and providing expert guidance to students. Exceptional communication skills and a genuine passion for fostering educational opportunities.

Contact Information



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Experience

Sep 2010- Present, Germany

▪ Head of corporate cooperation and study advice

iba | Internationale Berufsakademie

- Targeted control, design and monitoring of 13 study locations in Germany
- Further development of study programs

Mar 2006- May 2010, Germany

▪ Management assistance

Private theater "Die Comödie"

- Monitoring of commercial processes within the 3 theaters
- Program design and tour planning

2004- 2008, Germany

▪ Independent sales representative

- Zwiesel Kristallglas AG
- Sympatex Technologies GmbH
- Hanseatisches Chocoladen Kontor GmbH & Co. KG

2001- 2004 (4 months yearly during season), Liguria, Italy

▪ On-site guest service

BlumenRiviera GmbH

- Communication with property owners
- Check-in and Check-out of the customers
- Taking care of the guests

Education

2005 - 2007, Düsseldorf, Germany

▪ Diploma in tourism and sports management

IST-Studieninstitut GmbH

1999 - 2004, Halle (Saale), Germany

▪ Diploma in Business Administration

Martin Luther University

1991 - 1999, Halle (Saale), Germany

▪ High school diploma

Thomas Müntzer Gymnasium

Skills

- Strategic planning
- Partnerships
- Negotiation
- Communication

Languages

French
Elementary

English
Intermediate

Italian
Elementary

Voluntary commitment to Skål International

- **since August 2017 - Member of the Board of Skål International Köln**
 - Expanding collaboration with local universities
 - Planning and implementation of the SKål Academy for young Leaders
- **since January 2022 - President of Skål International Köln**
- **since June 2022 - Member of the Board of Skål International Germany**
 - contact person for Young Skål Members
 - Planning and conducting training for members
- **since August 2022 - Chairperson of the Skål Scholarship**
 - Support for students of tourism courses by awarding scholarships